

ARRON MOSS



Managing Director



SEAN WATSON



Frontend Developer



SANNE BOLKENSTEIN



Commercial Director





I **ZERO-1**



hyvä

THINKING SIMPLE FOR LOW TCO

DELIVERING AN OPEN SOURCE POS SYSTEM IN A WEEK

LISTENING

18th October 2023

DEFINING MVP

1st November 2023

TRIAL

13th November 2023

TODAY

1st February 2024

THINKING

25th October 2023

BUILD

6th November 2023

FUTURE

LISTENING

- Taking a step back
- Hearing about new pains
- POS Surfaced multiple times



THINKING

- What if a standard Magento Web Store could be a POS?
- What are the bare minimum features?
- Are we crazy to consider Magento Checkout for a fast POS requirement?

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DEFINING Minimum Viable Product

- Low Cost
- ~~Omni-Channel~~ Unified Commerce
- Flexible
- Open Source

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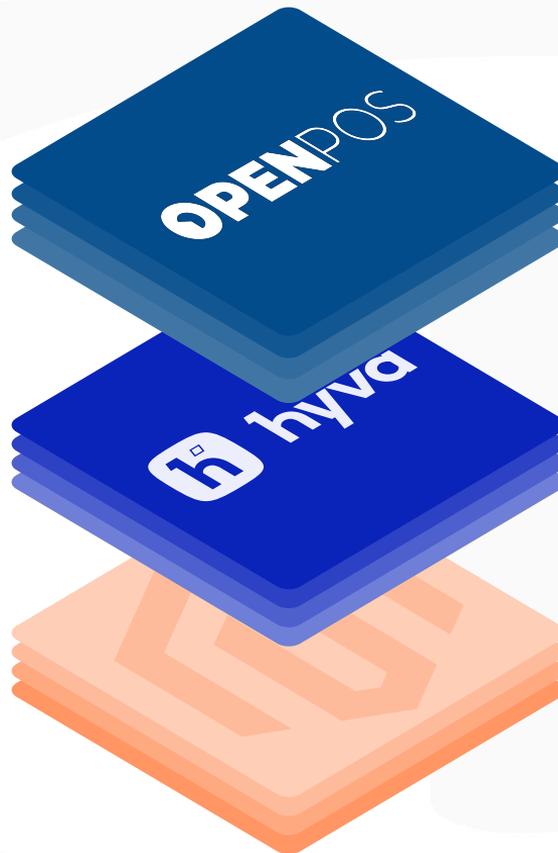
BUILD

6th November 2023

FUTURE

DEFINING MVP

- Low Cost
- ~~Omni-Channel~~ Unified Commerce
- Flexible
- Open Source



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FUTURE

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- New website in Magento

Stores Search 🔔 Sean Watson

[Create Store View](#) [Create Store](#) [Create Website](#)

[Reset Filter](#) 2 records found 20 per page 1 of 1

Web Site	Store	Store View
<input type="text"/>	<input type="text"/>	<input type="text"/>
pos.zero1.co.uk (Code: pos_demo)	ZERO-1 POS (Code: pos_demo)	POS Demo (Code: pos_demo)
www.zero1.co.uk (Code: base)	Main Website Store (Code: main_website_store)	www.zero1.co.uk (Code: default)

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[Privacy Policy](#) | [Account Activity](#) | [Report an Issue](#)

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- New website in Magento
- **New “Walk-in” customer account**

The screenshot shows the 'New Customer' form in a Magento system. On the left is a vertical sidebar with navigation icons for Dashboard, Open POS, Sales, Catalog, Customers (highlighted), Marketing, Content, Reports, Magefan, Stores, System, and Find Partners & Extensions. The main content area is titled 'New Customer' and includes a search icon, a notification bell with '1', and a user profile for 'Sean Watson'. Below this is a navigation bar with 'Back', 'Reset', 'Save and Continue Edit', and a prominent 'Save Customer' button. The form is divided into 'CUSTOMER INFORMATION' and 'Account Information' sections. The 'Account Information' section contains the following fields: 'Associate to Website' (set to 'pos.zero1.co.uk'), 'Group' (set to 'General'), a checkbox for 'Disable Automatic Group Change Based on VAT ID', 'Name Prefix', 'First Name' (set to 'Walk-in'), 'Middle Name/Initial', 'Last Name' (set to 'Customer'), 'Name Suffix', 'Email' (set to 'guest@zero1.co.uk'), a toggle for 'Allow remote shopping assistance' (set to 'Yes'), 'Date of Birth', and 'Tax/VAT Number'. A question mark icon is visible in the bottom right corner of the form area.

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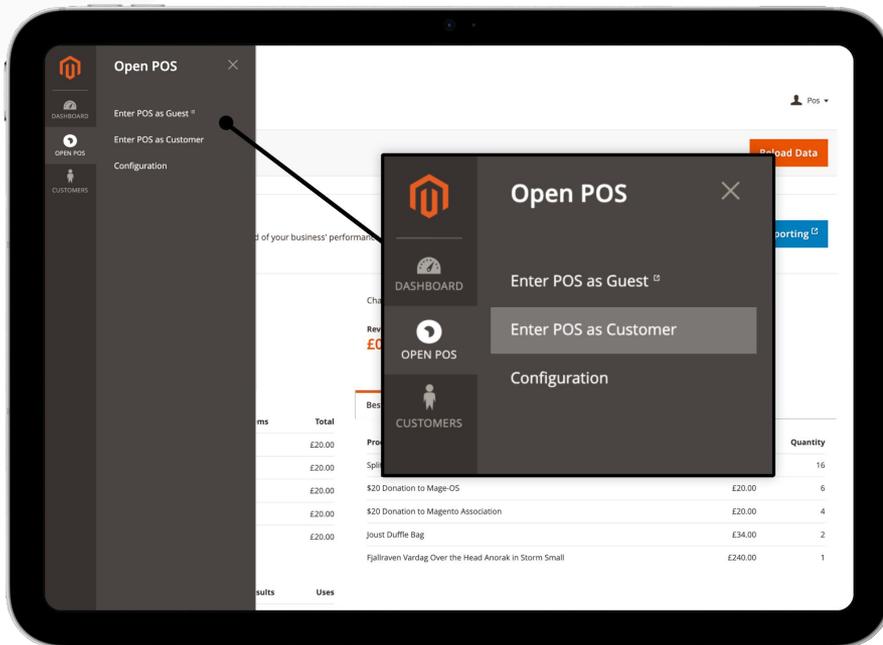
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FUTURE

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- New website in Magento
- New “Walk-in” customer account
- **Enter POS as Customer**



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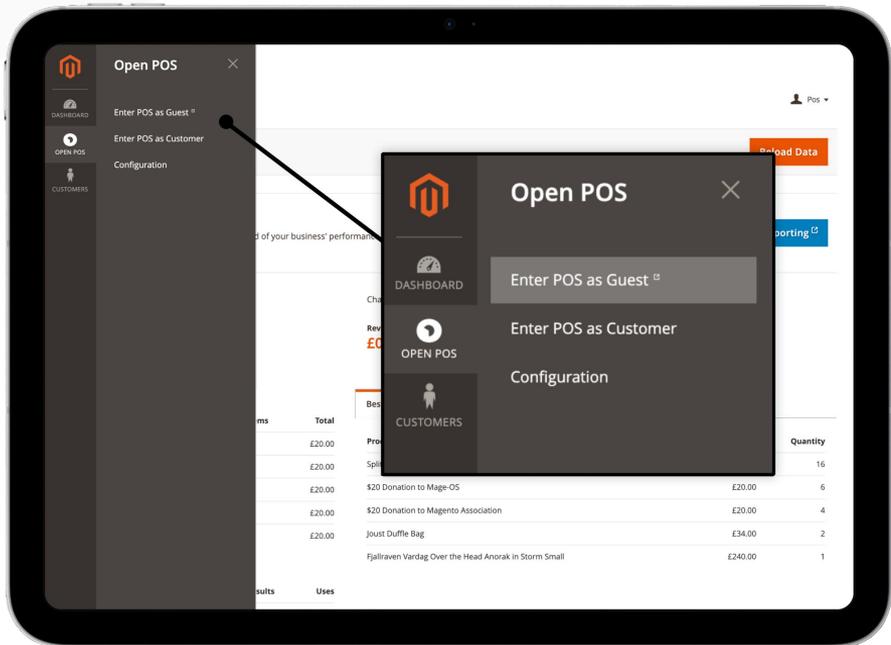
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- New website in Magento
- New “Walk-in” customer account
- Enter POS as Customer
- **Enter POS as Guest**



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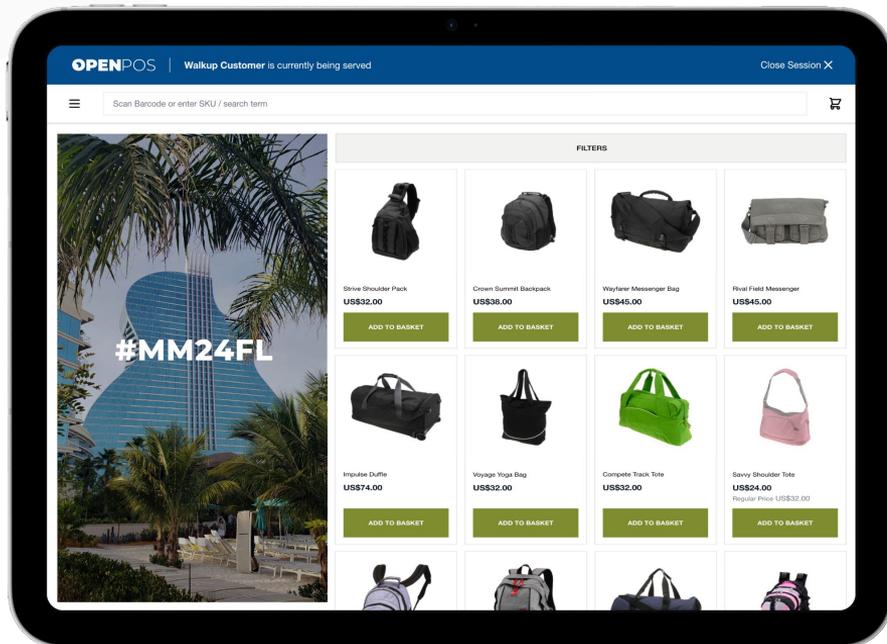
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- New website in Magento
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- Enter POS as Customer
- Enter POS as Guest
- **Child theme of Hyvä**



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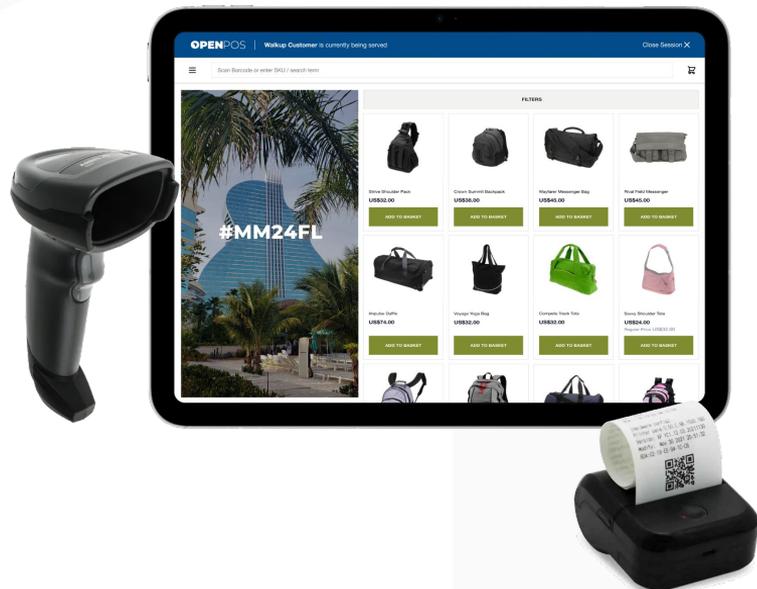
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- New website in Magento
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- **Barcode scanning**



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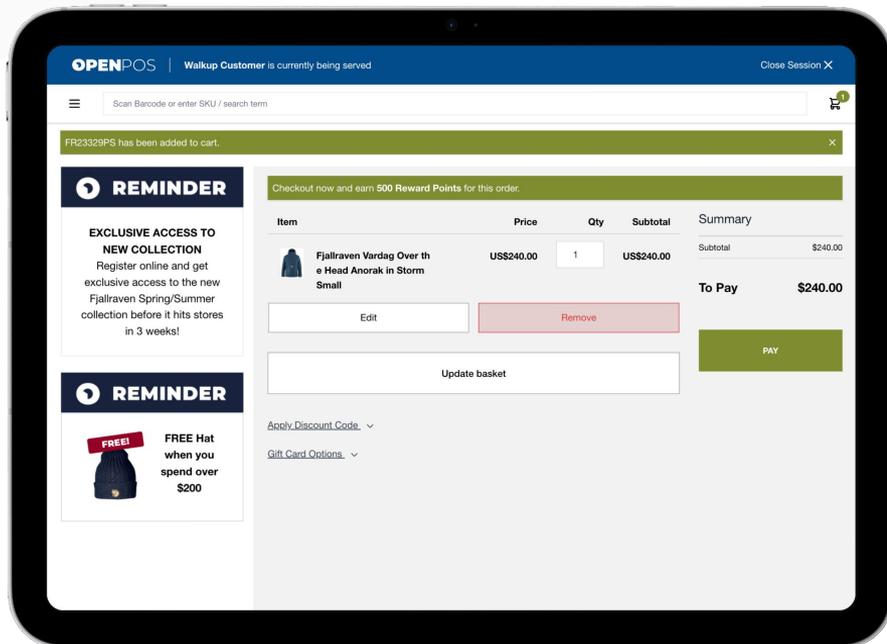
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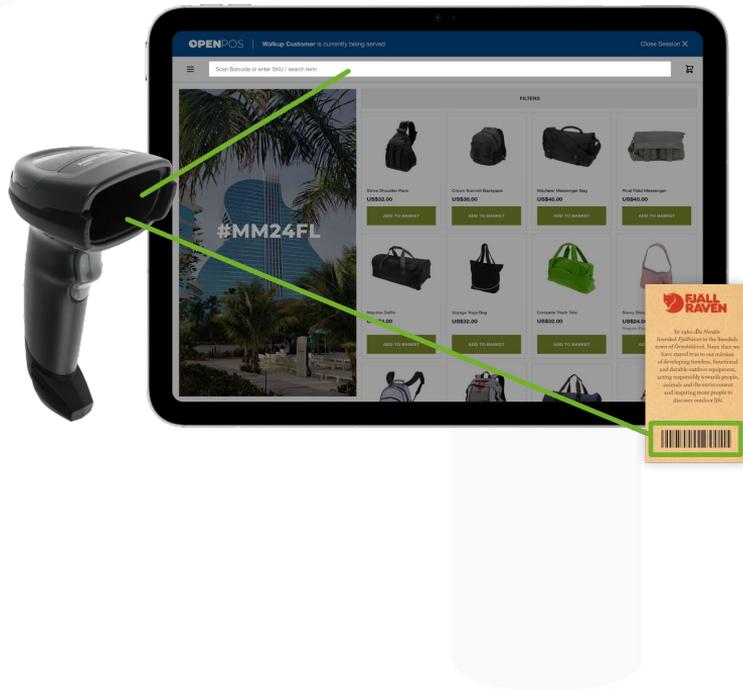
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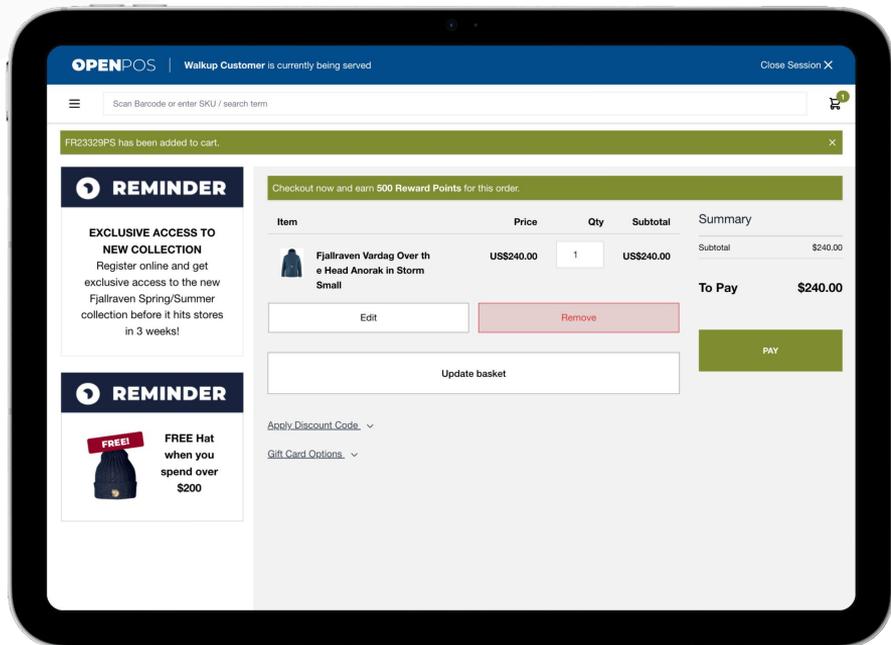
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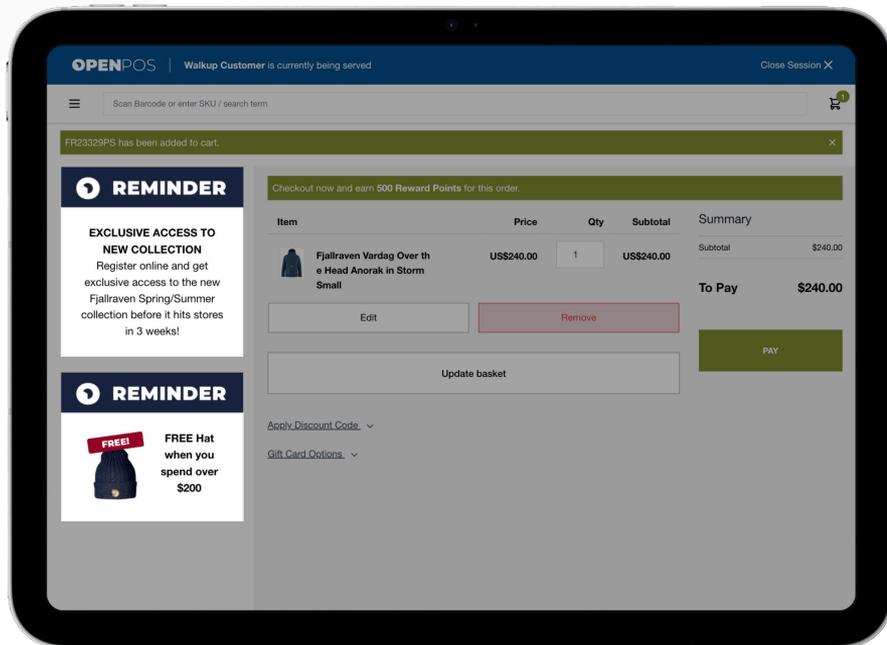
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- New website in Magento
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- Enter POS as Customer
- Enter POS as Guest
- Child theme of Hyvä
- Barcode scanning
- **Cashier Reminders**


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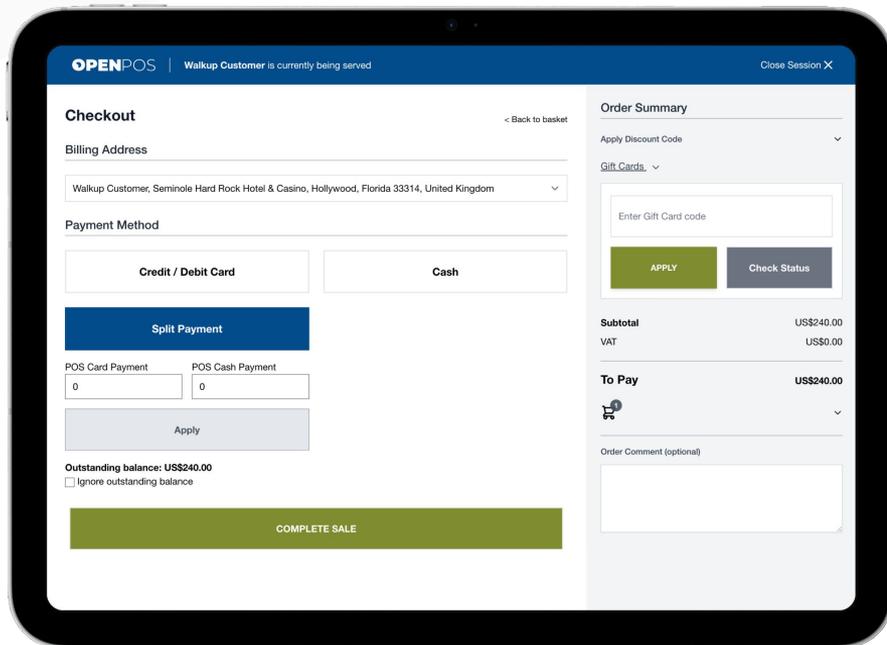
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- New website in Magento
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- Enter POS as Customer
- Enter POS as Guest
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- Barcode scanning
- Cashier Reminders
- **Gift Cards (Aheadworks)**


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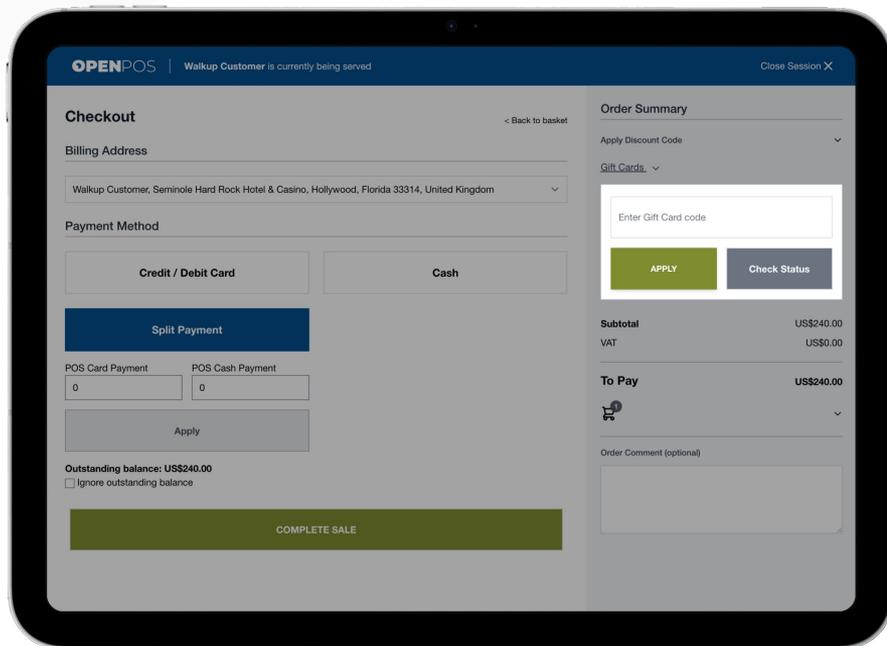
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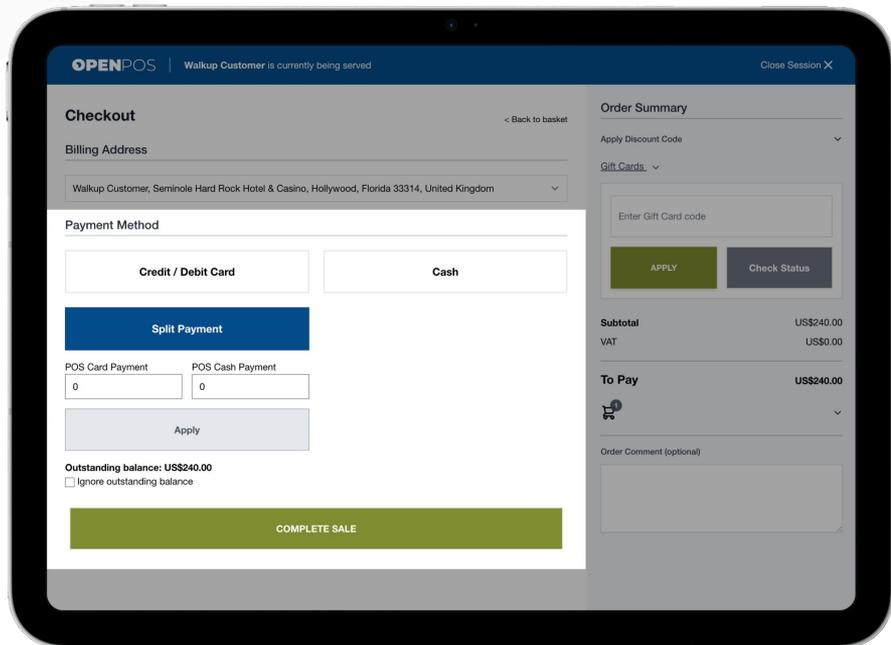
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- New website in Magento
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- Enter POS as Customer
- Enter POS as Guest
- Child theme of Hyvä
- Barcode scanning
- Cashier Reminders
- Gift Cards (Aheadworks)
- **Tendering**


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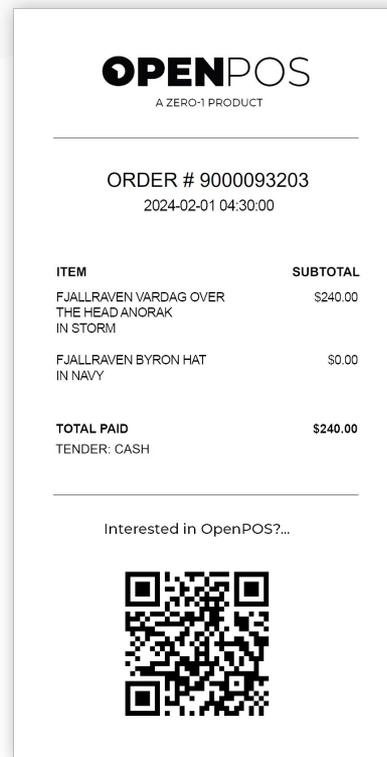
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- New website in Magento
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- Gift Cards (Aheadworks)
- Tendering
- **Custom Receipts / QR Codes**

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FUTURE

TRIAL

- 1 week in-store trial 13 November 2023
- Single Store UK retailer already on Magento Open Source / Hyvä



TRIAL

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- Single Store UK retailer already on Magento Open Source / Hyvä

Feedback

- Editing Cart Item Quantities
- Overriding Prices

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FUTURE

“

Ahh mate... it was so easy, it felt like cheating

”

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FUTURE

TODAY, WE'RE OFFICIALLY LAUNCHING

OPENPOS

1.0



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FUTURE

THANK YOU!

Scan for more on OpenPOS...



QUESTIONS?

OPENPOS

BUILT ON **hyvä**

POWERED BY **aheadworks.**
A RAVE DIGITAL COMPANY

#MM24FL

FUTURE

Future features

- Add-On Extensions
 - Split payments
 - Custom products (custom product name & price)
 - Late registration
 - Multiple Barcodes
- Receipt emailed or printed
- Payment Methods - Stripe Pay By Link
- Layaways
- Purchase Order Management
- Advanced Reporting

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